

AUTHORISED DISTRIBUTOR COMPENSATION PLAN OVERVIEW



REGISTRATION

The joining fee is £199.75 (including VAT) which includes full training and a comprehensive range of materials to enable you to start running your new business.

PERSONAL CUSTOMER COMMISSION

Each Independent Distributor (ID) is paid commission on their own personally gathered customers at a rate of between **2.4% and 12.76%** of eligible telephony call spend and 2.3% on actual energy usage.

This commission is known as Customer Volume Commission (CVC). Some companies only pay a percentage of a "pot", so do not be misled by claims of huge percentages.

Please note:

CVC is paid at full rate on telephony providing you gather at least **one** customer a month, or have **20** or more active customers or have a status of **ED** or above.

CVC is paid at full rate on energy providing you gather at least **one** customer a month or have **50** or more active customers or have a status of **GD** or above.

DOWNLINE CUSTOMER COMMISSION

You are paid **TO INFINITY** on all your Group Customers at a rate of 0.2% - 1% (0.25% - 0.34% on energy). There is no limit on the number of levels you can get paid for, so the larger your group grows the more you get paid.

TEAM BUILDING BONUS (TBB)

As an ID, you can earn Team Building Bonuses in respect of each new ID you have personally recruited, as they qualify their position and develop their own Utility Warehouse businesses. The Distributor who receives these payments will be the one who actually recruited the new ID, irrespective of where that new ID has been placed.

In order to encourage IDs to work closely with new Distributors, you will receive £50 when the new Distributor earns their 90-Day Starter Bonus and a further £100 when they reach fifty live personal customers – that's less than one per week – provided they reached their 50 live customer target within one year of their Bonus Start Date. This means you can receive total TBB of up to £150 for each new ID you recruit into your Group.

TBB is payable at half the standard rate to anyone of GD status or above.

CUSTOMER GATHERING BONUS (CGB)

For each new customer an ID gathers they will be paid a Customer Gathering Bonus (CGB). The amount of bonus is dependant upon how many different types of service the customer takes at the time they join and is paid as follows:

Home Phone	£5.00
Mobile Phone (not ValuePay)	£10.00
Gas	£2.50
Electricity	£2.50
BroadCall (up to)	£20.00
Internet (up to)	£15.00
Internet Phone Line	£5.00

Notes: A customer who has more than one home phone line, or who takes more than one of any other type of service from us will only generate CGB once for each service type.

Where the customer applies for at least one energy service (ie. gas or electricity) and a fixed telephone service (ie. Home Phone, Office Phone or BroadCall) then the current rate of CGB for each energy service will be increased by 50% to £3.75 per service;

A customer who applies for energy and broadband, or energy and any mobile service, will generate CGB at the current rate of £2.50 for each type of energy service plus the current rate of £2.50 for each type of energy service plus the current standard CGB for the other service(s);

A customer only applying for energy will not generate any CGB.

PROMOTION BONUSSES - Earn up to £37,750

SE	within 6 months of joining earn	£250
ED	within 12 months of joining earn	£500
GD	within 18 months of joining earn	£2,000
MD	within 2 years of joining earn	£5,000
SMD	within 3 years of joining earn	£10,000
NMD	within 4 years of joining earn	£20,000

90-DAY STARTER BONUS

All new Distributors can earn a 90-day starter bonus of £199.75 (the cost of their joining fee) by simply gathering 12 qualifying customers in the 90-day period after attending their COE Getting Started training.

SE GOLD CLUB BONUS

If you qualify as a Senior Executive (the second position on the "Stairway to Success") within 60 days of registration you will become a member of the exclusive SE Gold Club and earn **an additional £250 bonus**.

ED GOLD CLUB BONUS

If you qualify as an Executive Director (the third position on the "Stairway to Success") within six months of registration you will become a member of the exclusive ED Gold Club and earn **an additional £1,000 bonus**.